



NOTICE: TRAINING PLACEMENT & ALUMNI CELL

Ref: GITM / T&P / 2025-26/269

Date: 25 August 2026

Sub: Campus by Mavericks Education

Attn: MBA/ BBA/ BCOM/ BCOM-H - 2027 Batch

About	Founded in 2021, Mavericks Education is a fast-growing Higher Education & EdTech company on a mission to bridge academic learning with real career outcomes. We help learners across India choose the right, career-focused university programs — partnering with some of the country's most respected institutions to deliver guidance that genuinely transforms futures. With a passionate team, a collaborative culture, and a growing pan-India presence, Mavericks is where ambition meets opportunity.
Designation	Business Development Executive (BDE)
Salary	UG (Bachelor's) - ₹6.9 LPA Approx. ₹28,000 in hand (+ incentives) PG (Master's) - ₹7.2 LPA Approx. ₹30,000 in hand (+ incentives)
Location	Noida, Uttar Pradesh (Metro Accessible)
Working Hour	Monday–Friday: Full Day 1st & 2nd Saturday: Half Day
<u>Key Responsibilities:</u>	<ul style="list-style-type: none">● Engage with working professionals and prospective learners to understand their career goals and recommend suitable educational programs that align with their aspirations.● Initiate outbound calls to potential candidates from provided databases and effectively communicate the value proposition of our university programs.● Present and promote management and professional courses tailored to the specific needs of prospective learners through consultative selling.● Maintain consistent follow-ups through calls, emails, and other communication channels to nurture leads and ensure continued engagement throughout the enrollment journey.● Accurately manage and update records of all prospective candidates in the CRM system, ensuring data integrity and timely reporting.● Achieve assigned monthly sales targets and contribute actively to overall team performance and organizational revenue goals.● Ensure full compliance with all pre-sales and post-sales procedures, documentation requirements, and quality standards set by the management.● Collaborate closely with team members to optimize sales strategies, share best practices, and drive collective success.● Provide daily and weekly progress reports to the management team, highlighting key metrics, pipeline status, and learner feedback.
Registrataion link	https://forms.gle/otQZJ6AoW6za893R6
Date of Campus	After the registration process

CC to:

Hon'ble Chairman Sir, for kind information

Director – Coordination & Planning

Director-GITM Director GIHS

Director-Administration

HOD MBA BBA bcom Bcom-H

Notice Board

TPO-GGI