



NOTICE: TRAINING PLACEMENT & ALUMNI CELL

Ref: GITM / T&P / 2025-26/264

Date: 12 August 2026

Sub: Campus by Planet Spark

Attn: B.Tech (all Branches) / MBA/ BBA / BCA/ BCom/ bcom-h - 2027 Batch

About	Planet Spark is on a mission to build the next generation of confident speakers and creative writers among kids and young adults. As a Series B funded global company, we impact over 13 countries through live classes on communication skills, taught by the top 1% of handpicked teachers. We are proud to be category creators and market leaders in the communication skills segment.	
Designation	Business Development Counselor	
Salary	Domestic Process <ul style="list-style-type: none"> • CTC: 6.5 LPA • Training: INR 21,428/month (fixed) + incentives • Post-training: 4.1 LPA Fixed + 2.4 LPA Variable • Work Hours: 2:00 PM – 11:00 PM • Working Days: 5 Days (Off: Tue & Wed) 	International Process <ul style="list-style-type: none"> • CTC: 7.2 LPA • Training: INR 21,428/month (fixed) + incentives • Post-training: 4.8 LPA Fixed + 2.6 LPA Variable • Work Hours: 9:00 PM – 7:00 AM • Working Days: 5 Days (Off: Tue & Wed)
<u>Job Description</u>	<ul style="list-style-type: none"> • Connect with parents and students (leads provided) to understand their communication and learning goals • Conduct structured counseling sessions to recommend the most suitable PlanetSpark program • Achieve and exceed monthly enrollment and revenue targets • Follow up with prospective students/parents through calls, messages, and emails • Maintain accurate records of interactions, leads, and conversions in the CRM system • Build strong relationships with parents to ensure a high-quality enrollment experience • Collaborate with the academic and operations team for smooth post-enrollment onboarding • Stay updated on PlanetSpark's programs, pricing, and competitive landscape 	
Process	Step 1: Pre-Placement Talk Step 2: Group Discussion Step 3: Assessment Round Step 4: Sales Interview Step 5: Mock Interview	
Date of Campus	19 August 2026 Online Meeting Link meet.google.com/mkz-vfxg-bmz	

CC to:

Hon'ble Chairman Sir, for kind information

Director – Coordination & Planning

Director-GITM Principal GIHS

Director-Administration

HOD CS IT EC EE ME CE BT MBA

Notice Board

TPO-GGI