NOTICE: TRAINING PLACEMENT & ALUMNI CELL

Ref: GITM / T&P / 2025-26/257 ***Date: 7 August 2026***

Sub: Campus by Zopper

Attn: MBA/ BBA/BCOM/BCOM-h - 2027 Batch

About	Zopper is a series D-funded startup in the insurtech space. We enable large B2C businesses to offer insurance to their customers. We do this by fusing insurance and technology seamlessly to provide end-to-end solutions to our Business partners. Based on the need of Business Partner, we create the Product i.e. customised insurance plans by partnering with Insurance companies. We then integrate these customised Insurance plans with the tech systems of the Business partners by creating customised APIs on our SAAS platform. Our Sales enablement team which is a large feet on street team enables the last mile sale of insurance by training & supporting the sales teams of our Business Partners. Finally we have an operations & support team which continues to provide technical & customer support to our Business partners to support them through the customer experience journey.
Designation	**Relationship Manager – B2B Field Sales (Device Protection Plans)**
Salary	**Rs. 5,00,000 fixed + Rs. 1,00,000 performance bonus = Rs. 6,00,000 per annum**
Location	Pan-India including **Lucknow** – **posting city mapped to the student's preferred location; proficiency in that region's language required**
Joining	2027 batch – internship or full-time structure to be aligned on our call (immediate joining applies to our current openings)
Travel Reimbursement	Travel expenses incurred during field visits will be reimbursed as per the company's travel policy. ● Reimbursement is applicable for travel via personal vehicle, auto-rickshaw, Rapido, metro, or other approved modes of local transport. ● Employees are required to submit valid bills/receipts through the HRMS portal. Once the claim is approved by the reporting manager, the reimbursement will be processed in accordance with the company's reimbursement cycle.
Process	Online
Date of Campus	Saturday, **August 15 · 12:30 – 1:30pm** Time zone: Asia/Kolkata Google Meet joining info Video call link: https://meet.google.com/vdu-hbve-hbc

CC to:
Hon'ble Chairman Sir, for kind information
Director – Coordination & Planning
Director-GITM *Principal GIHS*
Director-Administration
HOD MBA BBA BCOM, BCOM-H
Notice Board

TPO-GGI