



NOTICE: TRAINING PLACEMENT & ALUMNI CELL

Ref: GITM / T&P / 2025-26/244

Date: 29 July 2026

Sub: Campus by SkillFlow Learning

Attn: BTech (all branches) / BCA/BCOM/BCOM-H/BBA - 2027 Batch

About	SkillFlow Learning is an innovative EdTech company committed to equipping learners with both practical and theoretical skills required to excel in today's highly competitive job market. We believe education must solve real-world problems. Our online certification and upskilling programs span IT and Non-IT domains, carefully designed to bridge the gap between academic learning and industry expectations.]
Designation	Business Development Associate (Sales)
Location	Bangalore, Karnataka
Salary	Duration and Stipend: 6 Months and INR 17,000/- Incentives : Up to 12,000/- CTC Post Training: INR 5,00,000/- to 7,00,000/-
Benefits	<ul style="list-style-type: none"> • Competitive salary + Incentives. • Includes Travel Allowance of INR 1,000/- • Career growth and learning opportunities • Performance-based rewards
Responsibility	<ol style="list-style-type: none"> 1. Lead Generation & Prospecting <ul style="list-style-type: none"> • Identify potential clients through market research, networking, cold calling, email campaigns, and social media outreach. • Build a pipeline of qualified leads through consistent follow-ups. 2. Client Acquisition <ul style="list-style-type: none"> • Understand customer needs and business challenges. • Present and pitch products/services through presentations, meetings, or virtual demos. • Convert leads into customers by negotiating and closing deals effectively. 3. Relationship Management <ul style="list-style-type: none"> • Maintain long-term client relationships. • Follow up regularly to ensure satisfaction and identify cross-selling or upselling opportunities. • Act as a point of contact for customer queries and assist in onboarding. 4. Sales Strategy & Planning <ul style="list-style-type: none"> • Work with the sales team to achieve monthly and quarterly targets. • Contribute ideas to improve sales processes and client outreach strategies. • Maintain accurate sales activity records in CRM tools. 5. Reporting & Documentation <ul style="list-style-type: none"> • Prepare daily, weekly, and monthly sales reports. • Maintain organized documentation of proposals, quotations, and agreements.
Process	<ul style="list-style-type: none"> • Technical Test • Personal Interview
Registration link	https://forms.gle/dbHPMsRC43Z3smUo8 .
Date of Campus	1 August 2026 Time- 10 am Google meeting liknk - meet.google.com/eyt-rsjc-gfg

CC to:

Hon'ble Chairman Sir, for kind information

Director – Coordination & Planning

Director-GITM Principal GIHS

Director-Administration

HOD CS IT EC EE ME CE BT BCA

Notice Board

TPO-GGI