



NOTICE: TRAINING PLACEMENT & ALUMNI CELL

Ref: GITM / T&P / 2025-26/234

Date: 23 July 2026

Sub: Campus by Bajaj Finance

Attn: MBA- 2026 Batch

Designation	Deputy Managers
Role	The Deputy Manager will be responsible for ensuring customer acquisition and revenue growth targets for our dealer-based business of Two wheeler. This role involves maximizing the sales team's potential, crafting sales plans, and achieving targets every month. This is a field sales role.
Location	• Delhi - Pitampura
Salary	<ul style="list-style-type: none">• Metro Locations:<ul style="list-style-type: none">◦ Fixed: ₹450,000◦ Total CTC: ₹568,994• Non-Metro Locations:<ul style="list-style-type: none">◦ Fixed: ₹390,000◦ Total CTC: ₹493,128
Key Responsibilities:	<ul style="list-style-type: none">• Achieving growth and hitting sales targets by successfully empaneling dealers.• Managing recruiting, objectives setting, coaching, and performance monitoring of sales representatives.• Building and promoting strong, long-lasting customer relationships by partnering with them and understanding their needs.• Driving the sales process from plan to close.• Strong relationship management, communication, interpersonal, negotiation, and analytical skills.
Process	<ol style="list-style-type: none">1. Registration2. Aptitude Test3. HR Underwriting Round4. Business Interview5. Onboarding
Note	<ul style="list-style-type: none">• Candidates will get leave for the examination.• Once the candidate is selected, onboarding will happen immediately.• This is a sales field job; only candidates interested in field roles should apply.• Candidates interested in the mentioned location should only apply.• Designation: Deputy Managers (Once you join, for the first 6 months, your designation will reflect as Functional Trainees. After completing 6 months, your designation will be updated to Deputy Manager. Functional Trainees are equivalent to Deputy Managers, so please do not get confused, as this is the organizational structure.• Departments: We have opening in one department -Two-Wheeler.
Registration link	https://sprw.io/stt--3Hf2

CC to:

Hon'ble Chairman Sir, for kind information

Director – Coordination & Planning

Director-GITM Principal GIHS

Director-Administration

HOD MBA

Notice Board

TPO-GGI